



**Astradis Elektronik GmbH** is an independent specialist offering an extensive portfolio of services in semiconductor sourcing. We think in global terms. Our name stands for first-class service, quality products and optimal value for money. Flexible in our approach, we meet the toughest quality standards - giving our customers peace of mind on the quality of their own products. **Astradis Elektronik GmbH** is a subsidiary of **Atlantik Networxx AG**.

To reinforce our team in Planegg, near Munich, we're looking for a:

### **Sales Account Manager (m/f) International Trading**

#### **\_Your job**

- Customer relationship management
- Acquiring new customers on your own initiative
- Negotiating sourcing agreements with our predominantly Asian suppliers
- End-to-end sales process responsibility, from bidding to delivery
- Keeping internal customer database up to date
- Largely office-based, phone contact with customers and suppliers

#### **\_Your profile**

- Completed commercial apprenticeship, or technical apprenticeship with basic commercial knowledge
- At least two years' experience in sales
- Relevant industry experience would be valuable
- Customer-oriented, service-oriented mindset, with a good eye for the requirements of our customers
- Excellent communication skills, good team player
- Able to grasp new ideas quickly, and work on your own initiative with a clear goal focus
- Good command of all MS Office applications and the Internet (research)
- Excellent written and spoken German and English

#### **\_Awaiting you is**

An interesting job in a dynamic market and innovative environment. We offer good professional development opportunities and an attractive salary package with bonus scheme.

#### **\_We're looking forward to hearing from you!**

**Visit our website at [www.astradis.com](http://www.astradis.com)**

**For information about our social commitment, visit [www.initiative-doit.de](http://www.initiative-doit.de).**

If you have any questions, please contact Michaela Thimet (M.Thimet@atxx.de).  
Send your application (**job code AM-Inter / 10-2010**) by email or post to:

#### **Astradis Elektronik GmbH**

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